



SMS Silent Marketing Solution is currently seeking Area Consultants for the Dallas / Ft. Worth area

SMS Area Consultant Responsibilities:

- Generating leads by seeking out and contacting Real Estate Brokers, Agents, Title Companies and Mortgage Loan Professionals
- Acting on all leads, local or remotely generated
- Meeting with Real Estate Professionals, One on One or in a group / training meeting environment
- Give SMS presentations using Power Point and explain the benefits of the SMS Program to their business model
- Close the deal by having them sign up for the SMS Program.
- Maintaining an ongoing relationship with all your contacts to develop your Book of Business
- Meet or exceed all quarterly sales goals
- Representing SMS Silent Marketing Solution to the Real Estate Industry at area trade shows, social events and Real Estate industry functions
- Developing Weekly and Monthly Action Plans
- Coordinate sales effort with company marketing plan
- Understanding and promoting company programs
- Maintaining clients records
- Answering clients questions

SMS Area Consultant Requirements:

- Background in Real Estate, Marketing, Sales or Finance
- Be a "Closer". Be committed to closing the deal
- A commitment to World Class customer service
- A Proven "People Person" with outstanding interpersonal skills; including the ability to quickly build rapport with very busy clients
- Experience using computers for a variety of tasks
- Competency in Microsoft Applications including Word, Power Point, Outlook and Excel
- Able to work comfortably in a fast paced environment

All interested parties please respond to Roger Bequette at roger.bequette@silentmarketingsolution.com